

What our clients say ...

Andrew Farrant, Managing Partner of White & Sons estate agents:

"I first met Mike when I attended a course for business principals and, as a result, Mike won himself a loyal disciple. I have since attended further courses that Mike has run and, in a training environment, I would rank him amongst the very best.

I subsequently employed Mike on a consultancy basis. I know I speak for all of my partners when I say that the time and money we have invested in having Mike advise us was invaluable and has been of great benefit.

Mike has a very direct, no nonsense approach to business and his knowledge of the property market is probably second to none. Despite taking no prisoners, Mike retains a tremendous sense of humour and is great fun to work with. He is, without doubt, one of the industry's senior players and I can pay him no greater compliment than say he has been invaluable to me in my personal development and of tremendous help and inspiration in developing my business."

Stephen Shipperley, Chief Executive of the Connells Group: "No-one reaches the level of seniority Michael did without being a first class operator. In his time with us he contributed to the company in many ways. We thank him for his contribution and wish him well"

Simon Embley, Chief Executive Officer of LSL Property Services plc: "Michael has proven himself to be an excellent operator over many years and has always shown professionalism and integrity in all my dealings with him."

Simon Duce, Managing Director of ARPM: "I was impressed with Michael's immediate understanding of my business, its challenges and opportunities. His subsequent assistance and influence on our marketing and business development has helped us grow significantly."

John Brian, Partner at Sherrards Solicitors: "Michael has boundless energy and enthusiasm. He was more than just a consultant: he cared passionately about the success of the business and enthused those around him. His creative ideas coupled with an ability to project manage those ideas to fruition was a vital ingredient in the growth of the business.

He is a natural leader who always went the extra mile for the business and its people. He proved to be an excellent consultant and was highly professional and effective in all matters. I was privileged to work closely with Michael and learnt much from him. He is a man of great integrity who could always be trusted with confidential information."

Simon Roberts, Managing Director of Roberts Newby estate agents: "Michael has been an invaluable resource to me personally. His experience and wise counsel has enabled me to make more effective and speedier decisions in many areas of my business and his copy writing and PR skills are first class."

Nigel Drake, Head of Conveyancing at Pictons LLP: "Whilst Mike's knowledge of the residential property industry and those who move within it is extremely impressive it is his ability to make things happen that leaves the lasting impression. He has an exceptional sense of purpose combined with energy and enthusiasm to complete any given task and this rubs off on those fortunate enough to work with him."

The Integra mission is to deliver the finest range of integrated property services in terms of professionalism, speed and customer service.

Michael Day MBA, FRICS, FNAEA
Managing Director

For a confidential discussion on how Integra could help your business, please contact us as below.

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The fresh
approach
to business
success





Michael Day MBA, FRICS, FNAEA
Managing Director

Integra Property Services have, since May 2003, been providing a range of services to the residential property sector.

Managing Director Michael Day is a well known industry figure with 35 years business experience (he says he started when he was three!). He is a Fellow of both RICS and the NAEA and holds an MBA from Reading University.

After a successful career with some of the major names in estate agency, Michael built his own award winning and innovative estate agency business which he sold in 2008 to concentrate his efforts on helping other businesses succeed and grow.

Integra Property Services work with many of the best names in the property industry and their clients won eleven awards at the 2009 Estate Agency of the Year Awards.

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Business Planning & Consulting

With 35 years in the property industry, the last 25 of which have been at Board level, Michael Day has, unlike many other consultants, actually "walked the walk and not just talked the talk". With a string of industry awards to his name, Michael understands the property industry and what it takes to make a business successful.

Whether it be reviewing existing operations or planning for a new business or service, Michael has a straightforward, no nonsense approach that will help you identify the best way to increase market share, maximise revenues, reduce costs and increase profits.

Michael has considerable experience of acquisitions, "cold starts", amalgamations and disposals. For example, he is probably the only person in the UK to have been involved in converting two solicitor's conveyancing businesses into ones regulated by the CLC and then facilitating their sale to two major estate agency groups.

With many clients, Michael fulfills a mentoring role to the business and provides an experienced external view that can challenge and advise, free from any internal politics or "sacred cows".

"I know I speak for all of my partners when I say that the time and money we have invested in having Michael advise us was invaluable and has been of great benefit."

Training and Coaching

Having been the Director responsible for award winning training at one of the UK's major agency groups and having delivered many seminars and conferences across the UK on behalf of professional bodies and training organisations, Michael has the experience and practical knowledge to help your organisation develop its people, productivity and service delivery.

He can deliver "off the shelf" training or create "bespoke" courses specifically to meet your business needs.

Michael has also helped businesses to develop their own "in-house" training modules and to "train their own trainers"

Sales, listing, management, appraisals and performance reviews, customer service and making best use of technology are amongst the many topics Michael covers.

"In a training environment, I would rank him amongst the very best."

Marketing & PR

With a track record of success in marketing and PR, many businesses rely on Michael Day as their "ideas man" and copywriter. With articles and press releases appearing regularly in the local, regional, national, trade press and online, this is for many the most cost effective way of raising their profile and building their brand.

PR work can be provided on a "pay as you go" basis enabling businesses to take advantage of the Integra service without the need for an expensive, long term contract.

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integra
property services

Other Professional Services

As qualified Chartered Surveyors and Domestic Energy Assessors, Integra Property Services also provide residential land and property valuations and Energy Performance Certificates for sales or lettings.

Flood Protection & Water Purification

With the Environment Agency stating that over 1 million homes and businesses will be in danger of flooding over the next ten years, it pays to take measures to remove, reduce or at least mitigate the risks to property.

Our innovative range of flood protection and water purification products are easily stored, environmentally friendly and provide peace of mind as they are easily and quickly deployed when needed. We can even customise a number of the products to tailor them for specific requirements.

Visit the Flood Protection and Water Purification section of our website for full details or to download a brochure.